2002 Fall Conference
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Register online today @ www.7x24exchange.org
Questions? Call 646-486-3818 or email info@7x24exchange.org
End-to-End Reliability: The Infrastructure
2002 Fall Conference Highlights

“This is no time for ease and comfort. It is the time to dare and endure.” - Winston Churchill

Although 7x24 Exchange's mission is to be the leading knowledge exchange forum for mission critical facilities, it is time to revisit some established concepts and question their validity. We should never become too comfortable, otherwise complacency rears its ugly mug and bites us hard. Yes, we all have a good sense as to what it takes to maintain a five nines or better uptime scorecard, but when was the last time that we took an indepth look as to whether our uptime practices still make sense? It is time to examine the foundation, dare the practices and methodologies, and to endure the findings.

For 7x24 Exchange, the foundation has always started with the "Infrastructure". For this conference, we will grab high powered microscopes to closely examine this infrastructure and report on the findings. We will start by learning what kind of infrastructure was needed to handle the 2002 Soccer World Cup that recently took place. Ken Kane, the principal system designer and manager at Avaya for this World Cup, will tell us all about the massive undertaking that took place behind the scenes. Avaya, a recent spinoff of Lucent is primarily known for its superior communication hardware technology. A tremendous amount of technology was deployed to handle the voice and data streams of traffic as each team played. The infrastructure had to be perfect because millions of soccer fans were watching around the world. Downtime is not an acceptable operational event for something of this magnitude – the games must go on. Fortunately for all, the games went on until a new world champion was declared – Brazil. Ken will deliver the keynote address on Monday, November 18.

Since hardware utilizes software, it would make sense to explore this dimension as well. Bill Parsons from PeopleSoft will share his views on what this means for PeopleSoft from an eCommerce point of view. PeopleSoft became famous for it’s human resource software management toolkit and from there it has grown to offer more complementary tools for businesses to improve their overall operations. Bill will deliver the keynote address on Tuesday, November 19.

Bringing closure, Elizabeth Stipnieks from the Edison Electric Institute will share the latest thinking on what is going on with the electric utility industry throughout North America. Every mission critical infrastructure needs a reliable and constant source of power to seamlessly operate. Given all that has happened in the electric industry, the information presented here will be very timely in helping organizations determine what their power strategies will be for the future.

We are also honored to have some of our own 7x24 Exchange members share their findings for all to learn from. We have in no particular order: Mel Foster from UPS, Donald Crandall from Charles Schwab, Edward Furlong from GE, Ken Raker from HP/Compaq, Tony TeVault & Rick Morgan from Holder, Peter Styx from Ellerbe Becket, Kevin Kealy from AT&T, Peter Curtis from Power Management Concepts, John Diamond from Cushman & Wakefield, and Mike Mosman from CCG.

We are also pleased to announce that we have a number of tours scheduled for this conference: American Express, Edward D. Jones, Cox Cable Communications, the Phoenician, and the SRP utility company have graciously offered to let our members tour their facilities.

As if that wasn’t enough, we will again offer two educational tracks on November 17 due to strong feedback from our attendees. Suhas Patankar has graciously offered to teach another session on Fluid Mechanics 101. The other session, Mission Critical Electrical & UPS Fundamentals will be co-hosted by Ken Hillborn of Schneider Electric and Alan Katz of MGE.

Robert J. Cassiliano
Chairman

John Oyhagaray
Program Director

What is 7x24 Exchange?

The leading knowledge exchange for those who design, build, use and maintain mission-critical enterprise information infrastructures, 7x24 Exchange is a not-for-profit organization seeking to improve end-to-end reliability by promoting dialogue among these groups. Founded on the assumption that often professionals involved with data center uptime issues work in isolation when dealing with technical, budget, political, and career issues. As a result of expensive, time-consuming and sometimes painful trial and error processes, innovative practitioners evolved unique and creative ways of solving problems and building the organizational support needed for their implementation. However, many have been stymied because they did not have access or know how to communicate potential risks to senior management to avoid a downtime disaster occurrence.

7x24 Exchange members work together to advance the state-of-the-art in infrastructure reliability. By collecting and disseminating data on safeguarding information systems and alerting top management to the importance of proactive measures, members can protect their companies' information lifelines.

The Goal of 7x24 Exchange Conferences

The field of uninterrupted uptime has no textbooks. Before its founding in 1989 as the Uninterruptible Uptime Users Group, learning how to deal with uptime issues largely resulted from individual trial and error. Continuing this random rate of reliability improvement would increasingly restrict the potential productivity of the large, growing investment in computer and communication hardware and systems. It also would interfere with the increasingly critical dependence on information accessible through computers.

With 7x24 operations now common, how much higher will availability requirements be in five years? How can cost-effective, reliable responses be assured? When is a centralized application site requiring ultra-high availability viable? Addressing and hopefully answering these and related strategic questions, 7x24 Exchange conferences provide stimulating discussion forums. Collectively, we know much about the future options and alternatives available. With 7x24 Exchange, that knowledge can be shared.

All program elements aim to increase the reliability and availability of an enterprise’s information infrastructure by presenting case studies, new ideas, techniques and tools. Open dialogue between attendees and presenters is encouraged throughout. Further, by involving the many specialists from user and supplier/service organizations with formal and informal sessions, the experience is rewarding and enjoyable for all.

2002 Fall Conference 1
### Who Should Attend and Why

This conference is designed for anyone involved with 7x24 infrastructures — IS, data center, disaster recovery and network/telecommunication managers; computer technologists; facility or building managers, supervisors and engineers. Vendors, consultants, or anyone concerned with uninterrupted access to critical information also will find the conference of value.

Attendees and their organizations benefit from the conference because proactive plans and cooperation from diverse functions are needed to improve reliability. By promoting a dialogue and clarifying the synergies among functions, past conferences have enabled teams of attendees from a given organization to better communicate the critical importance of a proactive approach to continuous uptime. Team members also were able to cover breakout sessions and network with other professionals in similar companies/industries with like problems.

Conference attendees benefit in three ways: professional development and advancement; increased recognition of their function’s importance; and exposure to new ideas, contacts and resources. First-time attendees often discover that many companies face similar, if not identical, technical and organizational problems in their quest for higher availability levels. Those still unaware of this often view their situations as unique. However, they learn there are many common downtime risks and failure modes with solutions clustering around universal ideas and attitudes. 7x24 Exchange conferences provide insights into what is being planned and done by others to mitigate or eliminate downtime risks. Recommended changes can then be justified, both on their practical merits and in the context of business arguments that have been successful elsewhere.

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<td>8:45 a.m. Keynote Address: Impacts to eCommerce</td>
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<td>10:15 a.m. Case Study: Increasing Reliability &amp; Maximizing Corporate Intellectual Property</td>
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<td>B. Business Case Analysis: The Keys to Achieving Continuous Availability &amp; Service Excellence While Minimizing Costs</td>
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<td>Make Your Own Sundae Break</td>
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Saturday, November 16
12:00 noon
Registration
1:00 p.m. – 4:00 p.m.
Concurrent Tutorials
A. Mission Critical Electrical & UPS Fundamentals 101
Ken Hilborn of Schneider Electric and Alan Katz of MGE will give an in-depth overview of all the power distribution systems typically found in a data center. This session builds upon the previous session on Power Fundamentals presented by Ross Ignall of Dranetz-BMI at the Spring 2002 conference. By mastering those concepts, the next logical progression is to understand how the power system is configured in a typical data center. Without power, no facility can operate. This session will cover the power concepts pertaining to a data center and include UPS fundamentals as well. It will provide a solid foundation for those with a non-technical background in electrical engineering to build upon, as the conference topics will utilize many of these concepts. We strongly encourage you to attend if this area is foreign to you or if you simply would like a refresher.

B. Fluid Mechanics 101
Suhas Patankar, Ph.D., Professor of Mechanical Engineering at the University of Minnesota and President of Innovative Research, Inc will host this session. This session will introduce basic concepts of air velocity, laminar and turbulent airflow, pressure, and momentum balance that are part of the heat transfer characteristics typically found in data centers. The material presented at this session can be used to study the effects of variables, such as the positions of CRAC units and perforated tiles; the percent open area of the perf, raised floor height, and any under floor partitions/blockages. The analysis can then be used to show the simulation of failure scenarios in which the modified flow distribution resulting from failure of one or more CRAC units can be calculated. The tutorial will include a hands-on session on laptop computers where participants can set up data center layouts and calculate flow distribution as one example. Please bring a laptop that runs one of the following Windows operating systems - 95/98/Me/NT/2000/Xp.

2:30 p.m.
Refreshment Break

5:00 p.m.
Registration (continued)
Pick up conference materials and name badges to help reduce Monday morning congestion

6:00 p.m. – 10:00 p.m.
Reception/Ice-Breaker
Please join us for a buffet supper and open bar accompanied by soft piano music. This is an excellent opportunity to dialogue with conference presenters, meet new people, network, renew old acquaintances, and meet the board members. 7x24Exchange Board members Bob Cassiliano and Dave Sjogren will moderate an icebreaker session designed to welcome first timers and open dialogue on 7x24Exchange and uptime issues and experiences.

Monday, November 17

6:30 a.m.
Registration & Continental Breakfast

8:00 a.m.
Welcome and Opening Remarks
Bob Cassiliano, 7x24Exchange chairman will open the formal agenda, provide a conference overview and review meeting logistics and general housekeeping items.

8:15 a.m.
Keynote Address: The World Cup Infrastructure
Ken Kane, Principal System Designer and Manager for Avaya, will tell us about the massive infrastructure that was built to handle the voice and data traffic streams for the World Cup. Ken will share some insights learned from the event.

9:15 a.m.
Refreshment Break

9:45 a.m.
Modeling & Analysis of High Reliability Systems
Dr. Ted Furlong from General Electric will talk about the complex systems that are being built to handle customer’s ever increasing reliability demands. Behind the scenes, there has to be a highly sophisticated control system to meet the high availability demands for the data center. How does one measure systems of this complexity with accuracy?

10:45 a.m.
Optiglobe, an Internet service provider wanted to be the first on the market for South America. They needed to build three world class data centers in record time in three different countries - Buenos Aires (Argentina), Rio de Janiero and Sao Paulo (Brazil). Alister McPhail of Optiglobe, Tony TeVault & Rick Morgan from Holder along with Peter Styx of Ellerbe Becket will present the fast track details that went into making this project an overwhelming success despite all of the obstacles that were faced and overcome.

11:45 a.m.
Buffet Lunch

1:15 p.m.
Meet the Media
Eileen Wixted, a former television news reporter and noted consultant to Fortune 500 companies, will offer insight to what we all need to know about the power of the media beforehand. If a major crisis impacts your facility, what should you do and not do when the media suddenly shows up and decides to report on your misfortune. Say the wrong thing and you and your company’s image can be negatively impacted. Despite the best laid plans, things do go wrong and this information will be invaluable in the event the media approaches your company for a story to report upon.

2:15 p.m.
A. People & Process: The Other Side of Data Centers
Donald Crandall of Charles Schwab will talk about the importance of the people and processes that are so critical to maintaining high levels of availability. This is an often neglected topic that is swept under the rug for whatever reason. Donald will present a list of must do items so that neither the people or processes behind the scenes lead to downtime in data centers.

B. Business Case Analysis: The Keys to Achieving Continuous Availability & Service Excellence while Minimizing Costs
Steven Yellen of Aperture Technologies will discuss the best practices that are being used in the industry to minimize downtime. The focus of this presentation will be on optimizing key processes for maximum availability while also reducing costs in the midst of unrelenting numbers of hardware, software, and networking changes that take place.

3:00 p.m.
Make your own Sundae Break
A. Alternative Power for Mission Critical Facilities

Christian Lagier of Northern Power Systems will discuss how datacenter power supply is increasingly challenged by decreasing power reliability and power quality supplied by the local utility. Back up diesel generators and battery-based UPSs have long been the standard solutions for utility customers seeking added reliability and quality. Unfortunately, these solutions introduce a number of additional problems, from high cost to poor environmental performance to high maintenance. A number of other on-site generation solutions have emerged that overcome these shortcomings and offer increased benefits over traditional solutions. In this presentation, we will describe some of these new solutions and share case studies that highlight their benefits relative to traditional solutions.

B. Business Case Analysis: Data Center Bypass Study

Dan Gollahon of Triton Technology will address how datacenter power supply is increasingly challenged by decreasing power reliability and power quality supplied by the local utility. Back up diesel generators and battery-based UPSs have long been the standard solutions for utility customers seeking added reliability and quality. Unfortunately, these solutions introduce a number of additional problems, from high cost to poor environmental performance to high maintenance. A number of other on-site generation solutions have emerged that overcome these shortcomings and offer increased benefits over traditional solutions. In this presentation, we will describe some of these new solutions and share case studies that highlight their benefits relative to traditional solutions.

Tuesday, November 19

7:00 a.m.

Continental Breakfast

8:30 a.m.

Opening Remarks Day 2

Bob Cassiliano will review Day one highlights and provide an overview of upcoming events and housekeeping items of interest.

8:45 a.m.

Keynote Address: Impacts to eCommerce

Bill Parsons of Peoplesoft has major responsibilities for the Customer Relationship Management product division and the eCommerce group that acts as an Application Service Provider (ASP). Bill will discuss the tactical, short term impacts and strategic, long term impacts that they have experienced and what this may mean for the rest of us in the industry from an IT point of view. Bill brings a broad background from the mainframe, midrange, and client server environment from previous positions in the IT industry, so he will have unique insights to share with us.

9:45 a.m.

Refreshment Break

10:15 a.m.

Case Study: Increasing Reliability & Maximizing Corporate Intellectual Property

Kevin Kealy, IT Security Technology Leader, AT&T Professional Services, will discuss IT security and how it impacts network and system uptime. This session will discuss the tactics and techniques of hackers and how they can affect system and network reliability and uptime. Kevin will relate real world case studies of both ethical and unethical hacks and intrusions, their consequences and the subsequent clean up. You will also learn measures that you can take to keep hackers out and prevent security problems from happening in the first place.

11:15 a.m.

IT Security - The Weakest Link?

Kevin Kealy, IT Security Technology Leader, AT&T Professional Services, will discuss IT security and how it impacts network and system uptime. This session will discuss the tactics and techniques of hackers and how they can affect system and network reliability and uptime. Kevin will relate real world case studies of both ethical and unethical hacks and intrusions, their consequences and the subsequent clean up. You will also learn measures that you can take to keep hackers out and prevent security problems from happening in the first place.

12:15 p.m.

Buffet Lunch

3:30 p.m.

Proactive & Automated Management of Distributed Systems

Harold Cartmill & Bob Bogowitz of Intel will talk about new and better ways of using innovative software tools to better manage mission critical facilities. It is far better to have predicative pro active monitoring systems that can identify a potential problem before it escalates into one that causes an outage. The methodologies that will be presented are ones that are currently being used by Intel in their efforts to minimize outages of any kind.

4:15 p.m.

A. Alternative Power for Mission Critical Facilities

Christian Lagier of Northern Power Systems will discuss how datacenter power supply is increasingly challenged by decreasing power reliability and power quality supplied by the local utility. Back up diesel generators and battery-based UPSs have long been the standard solutions for utility customers seeking added reliability and quality. Unfortunately, these solutions introduce a number of additional problems, from high cost to poor environmental performance to high maintenance. A number of other on-site generation solutions have emerged that overcome these shortcomings and offer increased benefits over traditional solutions. In this presentation, we will describe some of these new solutions and share case studies that highlight their benefits relative to traditional solutions.

1:45 p.m.

A. Alternate Cooling Strategies For High Density Data Processing Sites

With the release of Mid-Range Servers, computer manufacturers began installing face mounted cooling fans in rack-mounted products. Faster processing chips and greater input power in smaller chassis than earlier systems required that cooling air be drawn through, rather than around the Server. Design modifications to enclosures were made to provide increased airflow through doors to accommodate repositioned Server cooling fans. Tony Sharp of Sanmina-SCI will present an alternate strategy for Data Room Cooling based upon using Process Chilling Equipment and Closed Loop Chilled Water Heat Transfer technology. The challenges, obstacles and potential benefits of this technology are explored.

B. Extracting Intelligence from a Globally Networked “Zero Layer”

More corporations today are beginning to manage their critical facilities as one unified network, in the same way that they have integrated their corporate data networks in the 1990s. Johnathan Buckley of Nethrowser will present a scalable, reliable, secure web-based monitoring technology and architecture that allow companies to quickly interconnect the disparate facilities assets together.

2:30 p.m.

A. Case Study: European Emission Standards for Standby Generators

Geisler Rudolf and Amstein Walthert from Switzerland will discuss what the European standards led to concessions for a recent project for Colt Telecomm, a major communications company operating in 32 countries throughout Europe. In Zurich for example, the law states: “For new plants with achievements over 1 MW the product of measured NOx emission and annual actual working time may not exceed the value of 50’000.” This means that emergency
power generators may not operate more than 25 hours per year. How does one then certify that the backup generator will work?

B. Alternate Cooling Strategies for High Uptime

**Computer Room Power Distribution**

Today’s high reliability environments need a fresh look at how to solve the ineffable conflict of coordinating circuit breakers for short circuit events. Typically, distribution that is done via 42 circuit panel boards cause the main breaker to trip resulting in an outage to all 42 lines and everything powered by it downstream. **Mark Welte** of EYP will deliver new products and techniques to mitigate outages of this nature.

3:15 p.m.  
**Refreshment Break**

3:45 p.m.  
**Server Cooling Technology & The Future of Datacenter Thermal Management**

**Ken Baker** of Hewlett Packard/Compaq will present the latest findings and technology solutions that HP found through their own research labs. The problem will be attacked at the chip level and then expanded onward to the thermal problems encountered in high density data centers.

4:30 p.m.  
**Pass the Mike Session**

This highly rated session will continue as an open floor discussion. **Moderator Steve Fairfax** will address questions submitted on registration forms and those which surfaced during the conference presentations. This session presents an opportunity to address timely issues with in-house experts and audience members. Discussion will include dialogue on September’s attacks and their impact on infrastructures going forward.

6:00 p.m.  
**Vendor Sponsored Event**

Details will be given at the conference. We are in the process of finalizing the event and promise it will be memorable.

**Wednesday, November 20**

7:00 a.m.  
**Continental Breakfast**

8:30 a.m.  
**Opening Remarks and 7x24Exchange Updates**

**Bob Cassiliano** will review highlights from days one and two and provide an update on current 7x24Exchange activities and plans.

8:45 a.m.  
**Keynote Address: Electric Industry Restructuring**

**Elizabeth Stipnieks** from the Edison Electric Institute will give an overview as to what is happening with the electric utility industry given all the recent events. She will present the latest trends and current insight as to what can be expected in the foreseeable future. The generation, transmission, and distribution aspects for power will be covered.

9:45 a.m.  
**Break**

10:15 a.m.  
**A. Commissioning in a Phased Project**

**John Pratt**, Facility Manager at the CSC Newark Data Center and **Mike Mosman P.E.**, Vice President of CCG will show how planning for new systems commissioning in a phased project started during the programming segment of the project and affected the design segment as well. Special problems with the existing configuration of the critical distribution system made the phasing a challenge. Certain pieces of equipment could not be de-energized and moved until other systems were installed, commissioned and placed in operation.

11:00 a.m.  
**B. Infrastructure Designed for Effective Water Treatment**

**Mel Foster** of UPS will deliver perspectives from the Engineering, Owner, and Water Treatment Consultant to show some of the pitfalls and challenges confronted by managing large water systems, especially when they are redundant. This session will possibly include a nationally known water treatment consulting company representative and a representative from our water treatment vendor.

12:00 p.m.  
**Conference Adjourns**
Each attendee is responsible for his/her own hotel accommodations. To take advantage of 7x24Exchange special rates, attendees must register with The Phoenician by October 3. Rooms are subject to space availability after October 3.

To reserve a room, complete and fax or mail a copy of this Resort Registration Form to:

The Phoenician Resort & Spa
6000 East Camelback Road
Scottsdale, AZ 85251
Phone: 480-941-8200
Fax: 480-947-4311
www.thephoenician.com

Please type or print clearly

Full name____________________________________________________________________________________________________
Company ______________________________________________________________________________________________________
Address ______________________________________________________________________________________________________
City ____________________________________________ State  ____________________ Zip ________________________________
Phone __________________________________________Fax ____________________________________________________________________________

Payment Method

Charge (check one): ❏ Amex ❏ Diners ❏ Discover ❏ MasterCard ❏ Visa

Card Number                                                                                 Expiration Date

Signature ____________________________________________________

Arrival date:__________________________________________________
Departure date:______________________________________________

❏ Smoking ❏ Non-Smoking

7x24Exchange Room Rate is $241/night, plus room tax.

The above rates are available to 7x24Exchange attendees from November 14 through November 22, 2002.

Things to remember
• Check-in time is 3:00 p.m.
• Reservations are held until 4:00 p.m. unless guaranteed late arrival. A no-show will be charged as a one-night stay.
• Checkout time is 12:00 noon.
What Members Are Saying

“Excellent overall.”

“Great conference with a wealth of information sharing.”

“Great tropics! Like this venue!.”

“Thanks to the companies and individuals who made it possible!”

“Great forum for dialogue exchange with peers.”

“As a first time attendee, I found fellow attendees very approachable and welcoming.”

“Best conference yet. High quality presentations.”

“In addition to the several great presentations - the organization of the meeting was excellent.”